Objective

To help business leaders make wise investments that place and/or keep them in an elite category of innovators in the United States, the United Kingdom, and the European Union.

Major Accomplishments
"Entrepreneur & Business Executive"

- Co-founded Soaring Titan in 2023; an AI solutions provider with Michael Browning, former/fellow co-founder and CEO of the FinTech concern, Onovative. **https://soaringtitan.com**
- Co-founded LeadTrust in 2021; a referral marketing SaaS company that uses AI to identify winning strategies for making the most of existing relationships, enabling users to capture, promote, and reward free referrals, in Senior Living, Automotive, and beyond. **https://leadtrust.com**
- Co-founded Onovative in 2012; a SaaS-based, multichannel, Marketing Automation provider to community banks and credit unions across the continental United States. Onovative was acquired in mid-2020 through a private, eight-figure transaction. **https://onovative.com | https://onovative.com/resource_videos.html?wvideo=22yyqwlgh2**
- Founded Turner Legacy Holdings in 2010, making investments of technical time and talent in automotive retail, banking and compliance, capital management, manufacturing, green construction, publishing and media, procurement, and healthcare patient management.
- Designed and implemented a SaaS model in 2004 as CTO of Ecuity, (now eBridge Global), delivering Reverse-Auction technology to local and state governments across the USA, saving taxpayers millions of dollars annually, and modernizing procurement statutes in several US state legislatures.
- Co-founded a CRM company in 2001's Automotive Industry, by securing over $2 million in startup capital, and deploying one of the first Microsoft .NET web technologies then in existence.
- Won the endorsement of GMAC (now Ally) after wowing execs in Detroit, in 1996, at just 19 years of age, with a ground-breaking Customer Relationship Management (CRM) and Sales Force Automation (SFA) solution for automobile dealers.

Technical Skills
"Full Stack Solutions Architect & Developer"

- 2013-Present
  - AWS Solutions Architect
  - Generative AI, Agents, Prompt Engineering, LangChain, Vector Databases & LLM Specializations
  - Node.js, Python, Ruby on Rails, .NET Core & .NET Standard (C#)
  - FastAPI, GraphQL (AWS AppSync & Apollo) & Traditional REST APIs
  - NoSQL (AWS DynamoDB, MongoDB)
  - Relational SQL (PostgreSQL, MySQL, SQL Server, AWS Aurora Serverless)
  - React.js, Next.js, Nx Framework
  - Google Material Design, Twitter Bootstrap, & Zurb Foundation CSS
  - Gitflow Source Control (GitHub, AWS CodeCommit, Microsoft TFS)
  - Agile Development Process (Atlassian Confluence / Jira)
  - MacOS, Windows, Linux, iOS, and Android Operating Systems
  - AWS Cloud, Google Cloud, Microsoft Azure Cloud
  - Adobe Creative Cloud
- 1995-2012
  - Visual Basic, C++, VB.NET, C#, PHP
  - XML Web Services, WCF Services
  - SQL/Relational Database (SQL Server, MySQL, Oracle, DB2)
  - SQL Server Integration Services & SQL Server Reporting Services

Work Experience

- Jul 2020 – Present
  - Technical consulting and micro-investing via GJS & Company, LLC; a holding company of personal ventures involving software product development in the United States and Europe.
- Jan 2012 – Jul 2020
  - Technical Cofounder & Chief Technology Officer, Onovative, Louisville, Kentucky
  - Designed and developed core service offering, implementing a hybrid cloud of on-prem and AWS services to produce a Multichannel, Marketing Automation SaaS for banks and credit unions.
  - Involved in every stage, from bootstrapping, through fundraising, and on to a profitable acquisition.
- May 2011 – Present
  - President, Turner Legacy Holdings, Louisville, Kentucky
  - Engaged in consulting and contract software development services.
- Sep 2007 – Apr 2011
  - Senior Software Architect, Citizens Union Bancorp, Shelbyville, Kentucky
  - Developed the corporate intranet, data warehouse, and centralized topology for reporting services.
  - Integrated multiple disparate systems to produce new information views for decision makers.
  - Developed custom CRM & Prospect Management applications to displace expensive vendors.
- Jul 2004 –Sep 2007
  - Co-owner, Sovereign Intellectual Resources, LLC, Louisville, Kentucky
  - Engaged in technical and business consulting.
  - Provided contract application design and development.
  - Provided Windows and Linux Hosting via colocation services at Peak10 data centers.
- Jul 2002 – July 2004
  - VP of Information Technology, Ecuity, LLC, Louisville, Kentucky (ebridgeglobal.com)
  - Managed the IT department.
  - Designed business processes for R&D, Call Center, and Operations.
  - Designed and co-developed the core Reverse-Auction product offering for state & local governments.
  - Designed sales media and traditional marketing materials.
  - Authored content for state legislative changes regarding online, public bidding practices.
- Mar 2001 – Jul 2002
  - Senior VP and CIO, Business Intelligent Systems, LLC, Louisville, Kentucky
  - Designed all company software products, including those inherited from Turner Leasing Concepts.
  - Established and managed relationships with key business partners across the US.
  - Participated in the hiring and training of a national sales force, and led national trade shows.
- Nov 1995 – Mar 2001
  - Lead Developer, Turner Leasing Concepts, LLC, Louisville, Kentucky
  - Engineered desktop and client-server CRM apps in the automotive industry.
  - Made joint sales calls & presentations with the owner.
  - Created all product literature and designed marketing materials and campaigns.

Languages

English · French Intermediate (Français Intermédiaire)

Education

- BSBA in Computer Information Systems, University of Louisville, College of Business & Public Administration – May, 2001
- Associate of Arts, Jefferson Community College – May, 1997 – GPA 3.94